MHA March - 2025

BLDE (DEEMED TO BE UNIVERSITY) MASTER OF HOSPITAL ADMINISTRATION

[Time: 3 Hours]

[Max.Marks:80]

IV SEMESTER

PAPER – I (HOSPITAL PLANNING AND PROJECT MANAGEMENT) QP CODE: 9801

Your answer should be specific to the questions asked. Write Question No. in left side of margin.

Long Questions

10X3 = 30 Marks

- 1. Role of hospital administrator in planning of hospital.
- 2. Define hospital. Brief in detail about nursing home planning.
- 3. List statutory requirements for hospital construction.

Short Essays:

 $5 \times 10 = 50 \text{ Marks}$

- 4. Write in detail about radiology services.
- 5. Brief about CSSD zoning.
- 6. List types of Hospital and explain in detail dietary services.
- 7. Define IPD. Brief IPD operational plan.
- 8. Explain Maintenance standards.
- 9. Brief hospital basic requierments.
- 10. Explain importance of ancillary services.
- 11. Define Laboratory. Brief its operations.
- **12.** Brief basic OPD planning.
- 13. Types of hospital services and its importance.

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IV SEMESTER

PAPER – II (Social Marketing Management & Quality Management) QP CODE: 9802

Your answer should be specific to the questions asked. Write Question No. in left side of margin.

Long Questions

10X3 = 30 Marks

- 1. What is Quality? Define Quality Management. Discuss Quality Management Principles.
- 2. What is Cause and Effect analysis? Briefly discuss the construction of Fish-bone Diagram.

 State the benefits of Cause and Effect analysis.
- 3. Briefly describe the characteristics of services. Distinguish between goods and services. Explain service quality and delivery with respect to hospital.

Short Essays:

 $5 \times 10 = 50 \text{ Marks}$

- 4. Segmentation, targeting and positioning.
- 5. Internal marketing.
- 6. Discuss briefly the significance of product positioning.
- 7. Write short notes on the following:
 - (a) Define quality circles
 - (b) Quality improvement teams
- 8. Short note on Audit process.
- 9. Obstacles to implement TQM
- 10. Short note on Niche marketing.
- 11. What is hospital accreditation and what are the benefits of hospital accreditation?
- 12. Write short note on Check Sheet.
- 13. Role of customer relationship management and its benefits